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**Are you looking to take your sales results to the next level? Get inspired and learn directly from some of today's top sales professionals.**

Worried you're not on the right path to consistent sales success? Have your commissions plateaued? Do you struggle to influence decision-makers in your field? Twenty-year B2B sales veteran and Sales Success Stories podcast host Scott Ingram is a true self-starter who walks the talk. Now he's curated these extraordinary lessons to give you the competitive edge you deserve.

*B2B Sales Mentors - 20 Stories from 20 Top 1% Sales Professionals* is a curated collection of timeless lessons from practicing experts. Shared in an informal style with clear action items at the end of each chapter, these wise words will make a huge difference in your work and industry. Whether you sell to large enterprise accounts or to SMB companies, this book will inspire you to skyrocket your earnings!

### **In *B2B Sales Mentors*, you'll discover:**

- \* Mindset and goal setting techniques of elite performers
- \* Creative prospecting techniques that consistently open doors at the c-level
- \* How to land your dream sales job, and other ways to grow your income
- \* The sales processes used to close mega deals in the real world
- \* Concise bulleted takeaways from each powerful example to lead you to your next win
- \* Practical processes to help you improve yours results and much, much more!

*B2B Sales Mentors - 20 Stories from 20 Top 1% Sales Professionals* is the handpicked resource you need to keep you focused on high-performance results. If you like advice from battle-hardened experts, industry secrets to deliver the dollars, and bite-size steps to develop your own winning strategy, then you'll love Scott Ingram's definitive guide.

**Buy *B2B Sales Mentors* to rise to the next level today!**

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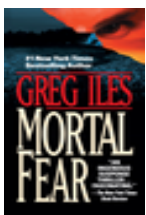


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